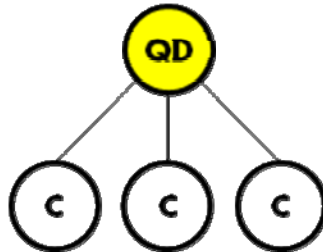


Getting to Group Leader - GL

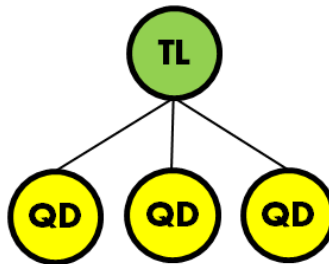


Distributor - D



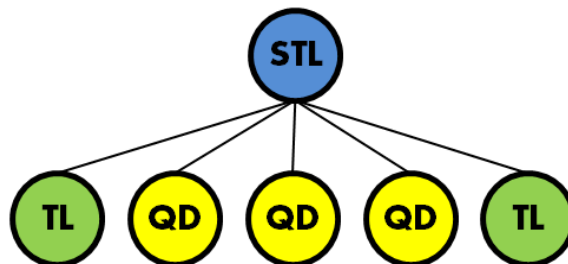
Qualified Distributor - QD
3 Personal Customers - C

Team Leader - TL
Bonus £250
Within six months of joining



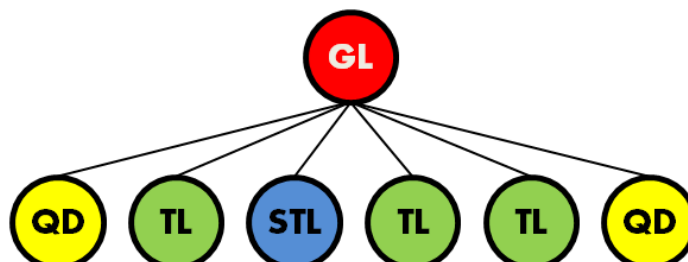
Team Leader - TL
10 Personal Customers
50 Group Customers

Senior Team Leader - STL
Bonus £500
Within 12 months of joining



Senior Team Leader - STL
15 Personal Customers
250 Group Customers

Group Leader - GL
Bonus £2,000
Within 18 months of joining



Group Leader - GL
20 Personal Customers
750 Group Customers

AUTHORISED DISTRIBUTOR COMPENSATION PLAN OVERVIEW



REGISTRATION

The joining fee is £100 (including VAT) which includes full training and a comprehensive range of materials to enable you to start running your new business.

ACTIVATION DATE

All bonuses are based on an ID's Activation Date. This is the date they successfully complete the Getting Started Online Training, or 30 days after their application to become an ID has been processed, whichever is the earlier.

PERSONAL CUSTOMER COMMISSION

1) Customer

A customer applying for at least one eligible service (ie. Home Phone; Broadband; Mobile (excluding ValuePay); Gas or Electricity) will count as a Personal Customer.

Please note a mobile-only customer taking SIM-only will not count toward the activity required to be paid full-rate commission (see note below).

2) Qualifying Customer

A Qualifying Customer is any new customer who successfully applies for at least four different types of eligible service.

Each Independent Distributor (ID) is paid commission on their own personally gathered customers at a rate of between **2% and 6%** of actual energy usage and eligible telephony spend.

This personal customer commission is known as Customer Volume Commission (CVC).

Please note: CVC is paid at full rate on telephony providing you gather at least **one** customer a month, or have **20** or more active customers or have a status of **STL** or above; otherwise it is paid at half rate.

CVC is paid at full rate on energy providing you gather at least **one** customer a month or have **50** or more active customers or have a status of **GL** or above; otherwise CVC is not paid on energy.

DOWNLINE CUSTOMER COMMISSION

You are paid **TO INFINITY** on all your Group Customers at a pence per service rate. This starts at 8p per service and can grow to 13p. There is no limit on the number of levels you can get paid for, so the larger your group grows the more you get paid.

TEAM BUILDING BONUS (TBB)

As an ID, you can earn Team Building Bonuses in respect of each new ID you have personally recruited, as they qualify their position and develop their own Utility Warehouse businesses. The Distributor who receives these payments will be the one who is nominated to actually help support the new Distributor to get to Qualified Distributor.

In order to encourage IDs to work closely with new Distributors, you will receive matching CGB on the first three customers you help a new ID to gather within their first 90 days, £50 when the new Distributor earns their 90-Day Starter Bonus and a further £100 when they reach fifty live personal customers – within one year of their Activation Date.

CUSTOMER GATHERING BONUS (CGB)

For each new customer an ID gathers they will be paid a Customer Gathering Bonus (CGB). The amount of bonus is dependent upon how many different types of service the customer takes at the time they join and is paid as follows:

| | |
|-----------------------------|-------|
| Home Phone | £5 |
| Mobile Phone (not ValuePay) | £10 |
| Gas | £2.50 |
| Electricity | £2.50 |
| BroadCall (up to) | £20 |
| Internet (up to) | £15 |
| Internet Phone Line | £5 |

Notes: A customer who has more than one home phone line, or who takes more than one of any other type of service from us will only generate CGB once for each service type.

Where the customer applies for at least one energy service (ie. gas or electricity) and a fixed telephone service (ie. Home Phone, Office Phone or BroadCall) then CGB for each energy service will be increased by 50% to £3.75 per service.

A customer who applies for energy and broadband, or energy and a mobile service (excludes ValuePay), will generate CGB at the current rate of £2.50 for each type of energy service.

A customer only applying for energy will not generate any CGB.

PROMOTION BONUSES

| | |
|---------------------------------|--------------|
| TL within 6 months of joining | earn £250 |
| STL within 12 months of joining | earn £500 |
| GL within 18 months of joining | earn £2,000 |
| SGL within 2 years of joining | earn £5,000 |
| NGL within 3 years of joining | earn £10,000 |
| NNL within 4 years of joining | earn £20,000 |

90-DAY STARTER BONUS

All new Distributors can qualify for a 90-day Starter Bonus of £100 by simply gathering 3 Qualifying Customers in the 90-day period after their Activation Date.